

**GLOBAL EXPRESSION OF INTEREST (EOI) UNDER INTERNATIONAL COMPETITIVE BIDDING (ICB) FOR PROVISION OF ENGINEERING, PROCUREMENT, CONSTRUCTION (EPC) SUPPLY AND COMMISSIONING OF RIGID HYDROCARBON / NON-HYDROCARBON SUBSEA PIPELINE AT VARIOUS FIELDS OF CAIRN OIL AND GAS IN EAST AND WEST COAST OF INDIA INCLUDING AMBE, CB-OS/2 AND RAVVA BLOCK**

Vedanta Group has \$30bn revenue and \$10bn profit and further plans to invest \$20bn in next 4-5 years for the expansion of brownfield capacity and setting up green field capacity for oil and gas, renewable energy, display glass, semiconductor, mining, and smelting.

Cairn Oil & Gas, Vedanta Ltd., is India's largest private oil and gas exploration and production company having current interest in 62 blocks and accounting for a quarter of India's domestic crude oil production. Cairn Oil & Gas has a vision to achieve 50% of India's crude production and contribute to the nation's energy security.

Cairn Oil & Gas, Vedanta Ltd. is the Operator of the Offshore Block in India, Cambay oil and gas field in **CB-OS/2 block, Gujarat (located on the West Coast of India) and Offshore Ravva block, Andhra Pradesh (located on the East Coast of India)**

Cairn Oil & Gas, Vedanta Limited, on behalf of the JV partners invites reputed Contractors/Suppliers (both Indian and International) or Consortiums ('Parties') to express their interest to participate in International Competitive Bidding (ICB) for Engineering, Procurement, Construction (EPC) **supply and commissioning of subsea hydrocarbon pipeline at various fields of Cairn Oil And Gas in East And West Coast Of India including AMBE, CB-OS/2 AND RAVVA BLOCK**

**Scope of work broadly includes:**

- a. As part of this scope, vendor's responsibility would include engineering, procurement, construction, supply, transportation and installation of subsea hydrocarbon pipeline at various water depths ranging from of ~2 – 30 metre including required pre/post trenching, dredging and cutting. The pipeline should be as piggable pipeline with pig launcher / receiver at each end.
- b. All supply, procurement, construction, installation and commissioning including transportation and installation activities at offshore platforms.
- c. Compliance to present guidelines/standards of API, OISD and other regularities bodies (PESO/DGMS).
- d. Removal and refixing of existing conductor protector at platform side for installation of riser including clamping.
- e. Hydrotesting of pipeline, pre-commissioning and commissioning works.

**TECHNICAL PRE-QUALIFICATION CRITERIA**

Contractor/Consortium should have successfully executed at least one (01) project on EPC/ LSTK basis in the past ten (10) years.

Contractor/Consortium should have successfully executed at least one (01) buried subsea steel pipeline installation project (size 6" or above and more than 5 km length) along with supply of API grade pipelines in the past ten (10) years. Only completed projects shall be considered for evaluation. The contractor should have to demonstrate with supporting documents with unpriced purchase orders or contracts.

The ten-year time mentioned above shall be reckoned from the date of issue of this EOI.

## **FINANCIAL PRE-QUALIFICATION CRITERIA**

Parameters to be considered for Pre-Qualification

- Turnover in each of the immediately preceding two (02) financial years should be equal to or more than the estimated average annual contract value
- Positive Net worth in each of the immediately preceding two (02) financial years
- Liquidity ratio in each of the two (02) preceding financial years shall not be less than one (01)

### **Notes:**

- a. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EoI response.
- b. Evaluation will be done only on the basis of the published annual reports/audited financials containing Auditor's report, Balance sheet, Profit and Loss a/c and Notes to Accounts.
- c. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
- d. All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation
- e. The evaluation shall be done at the tender stage and the criteria(s) mentioned above are for reference only.

### **Participants are requested to submit following documents as a minimum:**

1. Letter of interest clearly indicating the project reference and detailed company organisational structure/information.
2. Details of projects/studies undertaken in last 10 years.
3. Brief list of key personnel and experience level who could potentially be capable of carrying out the study.
4. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last two (02) years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of Interest.

The interested companies/consortiums should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link against the corresponding EoI listing on the Cairn website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested parties/ Bidders/companies/consortiums would be invited to submit their response via Smart Source (Cairn's e-Sourcing Platform).

The interested bidders should "Evince interest" to participate in EoI within **14 days** of publication of Expression of Interest.